



Get InTune. Get Control. Get the Value.

InTune Assists MEDRAD with Streamlining Outside Legal Costs

High costs. Low predictability. No expectation management. Such is the inherent nature of external legal costs, whether for litigation, corporate issues, or other matters requiring outside expertise.

MEDRAD, Inc. is a \$400 million world leader in medical imaging devices that employs over 1,500 people in 15 locations around the globe, with its World Headquarters in Indianola, PA, just outside of Pittsburgh.

MEDRAD engaged the services of InTune as the sole external resource on its core project team, which included procurement and process improvement representatives. Working with key executives, in-house counsel, procurement and outside counsel for more than four months, InTune designed, developed and implemented a proprietary case management system. Containing privileged and confidential information, the CMS allows MEDRAD's counsel to plan for and anticipate the financial implications of unpredictable litigation events, such as changes in the judges' schedule and actions taken by opposing counsel. The *fully automated* CMS allows in house counsel to align objectives, strategies and financial constraints through:

- A budgeting structure that combines executive-level reporting with manageable detail in a language that everyone understands
- Robust budget-to-actual reporting and analysis through graphs and dashboards
- Invoice auditing functions that deliver exception reporting at the click of a button

InTune accomplished this by leveraging its skills and expertise, including:

- Consensus building
- Process mapping
- Computer programming
- Financial reporting
- Auditing

The engagement resulted in:

- Reduced external legal costs
- Increased predictability of those costs, whose variations can now be readily identified and explained
- Improved communication and expectation management

InTune Business Advisors LLC is a risk management firm that specializes in fraud prevention and detection, corporate compliance (including Sarbanes-Oxley), fraud investigation and litigation support (including forensic accounting and digital forensics). Visit us at www.getintune.com.